



It's true, privatizing your emergency communications operation can save you up to 25% - **that's right, 25%!**

**iXP – Problem Solved.**

# PRIVATIZING EMERGENCY COMMUNICATIONS

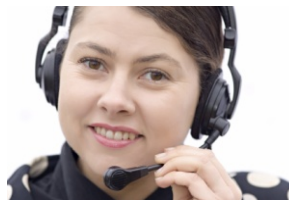


***Realize Immediate Savings!***

***A Proven Working Model!***



**Enter  
Your Trusted  
Partner.**



***Ready for Next Generation 9-1-1!***

***Use Existing Tax Revenues!***



***Simplification!***

Manage a complex world with confidence. **Problem Solved.**

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## **Privatizing can save money right now!**

*Do you have a limited budget and are you facing potential budget cuts?*



### **Constituents demand** efficient use of their tax payer dollars!

Did you know privatization can meet their demands for both public safety responsiveness and fiscal due diligence while reducing costs up to 25%? Over the long term, outsourcing offers advantages for streamlining policies and procedures, technologies, budgets, member assessments and dues, staffing and protocols. It offers increased accountability and flexibility to implement policies and procedures via a standardized public safety certified training program.

✓ *Outsourcing will reduce daily operating costs!*



### **Effective savings** through quality of service management.

Did you know privatization can meet the demands for both public safety responsiveness and fiscal due diligence by actually removing employees who do not meet their quality of service performance benchmarks!

✓ *Finally, a business first approach to personnel management!*



### **Funding exists** through current 9-1-1 surcharge revenues.

States have begun to **cease** the process of redirecting 9-1-1 revenues and are now consolidating communication center operations and privatizing call center and dispatching services. A cost effective model to prepare for the upcoming mandates of narrowband compliance, Next Generation 9-1-1 technologies, and outsourced managed services now exists!

✓ *Is your state still redirecting your 9-1-1 revenues?*

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## A Proven Methodology that works!

*iXP's proprietary SAIF® methodology provides a proven roadmap to address today's security and response challenges.*



**All Privatization and Consolidation Solutions offered through iXP use the SAIF-Solution Architecture Infrastructure Framework** to approach assessments, design, implementation, and program management. This ensures the integration of the four critical building blocks of - Governance, Operations, Technology, and Facilities.



**Governance** ensures organizational alignment. The public safety and campus security environment involves many organizations and complex decision frameworks. SAIF® charts a course to navigate through this process to achieve consensus on vision, standards, procedures, interoperability, and shared resources.



**Operations** involve bringing the right public safety and security domain knowledge to your project. Emergency communication and security monitoring centers must function successfully on a 24/7 basis. Our approach treats your mission critical operations as the focal point of the project. We gauge all plans, designs, and implementations in relation to how well they will improve your operations.



**Technology** optimizes efficiency and information availability. iXP has broad experience with public safety and security technologies. SAIF® will guide the assessment of your legacy environments and produce detailed functional and technical architectures.



**Facilities** support operations and provide force protection. Facilities need to be designed with high availability and force protection in mind. Careful attention to site selection, building design, diverse connectivity, and redundant systems is required. SAIF® provides a roadmap for providing the architectural support and space plan you need for implementing reliable and comfortable 24/7 work environments.

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***“It’s not a rumor, it’s a working model.”***

Ask about ChatComm – a true public/private dispatching center partnership.  
See the ChatComm video at [www.ixpcorp.com](http://www.ixpcorp.com)



**Why manage scores of people and systems when you could manage a single private partner – a trusted partner who knows public safety inside and out?** When the Cities of Sandy Springs and Johns Creek were seeking a trusted partner for their E9-1-1 solution they hired iXP to design, implement, construct, manage, and staff their new E9-1-1 communications center. Called ChatComm, it is the first E9-1-1 public/private partnership of its kind in the United States.



**No loss of home rule or agency oversight.**

Public Safety leaders remain in charge, represent their home interests, have less day to day headaches, and save millions of dollars when using outsourced trusted partner services. The creation of 9-1-1 Authorities and the execution of Inter-Governmental Agreements between Authority partner agencies will provide the cornerstones to developing financial and other administrative service strategies.



**Ongoing cost reductions and scaled shared costs.** Privatization, especially after a consolidation, using established service performance metrics and employing the economies of scale, ensures long term financial stability. Execution of a performance-based contract for procurement, human resources, and operational management of a Public Service Answering Point (PSAP) will yield a finely tuned “turn-key” operation.



**No need to raid the General Fund.** 9-1-1 surcharge revenues were designed for ongoing 9-1-1 sustainability – Privatization extends your sustainability through tangible cost reductions that can reach upwards to 25%. Proper application of current 9-1-1 surcharge revenues and long term reduced operating costs can yield millions of dollars and are a winning combination in actualizing privatization solutions.

**To Learn More About Privatizing Emergency Communications Contact:**

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